Crop Consultant

Job Location: Walla Walla WA; Pasco WA; Toppenish WA; La Grande OR; Hansen ID; Burley, ID
Reports to: Location Manager
Full Time (nonexempt)

Essential Functions
- Sells company products and services
- Maintains sales programs within assigned territory/accounts
- Responsible for meeting annual sales goals
- Monitors competitive activity and trends
- May be required to keep records and prepare reports on sales activities
- Knowledge of product features, benefits, and use
- Responsible to continue education on marketing techniques, products and services
- Provides training to employees as needed
- Initiates trials that will support marketing efforts
- Interprets soil, tissue, and water analysis
- Researches and responds to technical inquiries
- Develops proprietary fertilizer formulations
- Publishes and distributes periodic summaries of agronomic observations and research
- Maintains and builds customer contracts
- Other duties as assigned

Qualifications
- Demonstrated supervisory experience in vocational agricultural or a combination of education and work experience
- Agricultural based degree desired
- Valid driver's license is required

- Familiar with standard concepts, practices, and procedures within the agriculture industry as well as the application of agricultural chemicals.
- Uses own judgment to plan and accomplish goals.
- Works under general supervision; reports to a location or division manager. Must be accommodating
- CCA License a plus, member in good standing, or able to test for credentials

How to Apply

Send resume to Breanna.Lee@cpsagu.com or visit www.cpsagu.com