Crop Production Services has a Golf/Landscape Sales Representative position immediately available in the Palm Springs/Coachella Valley territory. Candidate will be responsible to devise and implement sales plans and market development in the area.

Qualifications:

- Bachelor’s degree in Turfgrass, Horticulture, Soil Science or related field
- Ability to work independently and self-motivate
- Must have excellent oral and written communication skills
- Hold a California PCA license or have the ability to obtain one within 6 months of hire
- Proficiency with Microsoft Office Suite
- Hold the ability to problem solve and respond quickly
- Hold valid drivers license

Responsibilities:

- Understanding of chemical and fertilizers, and the ability to put together agronomic plans for clients
- Understand basic cultural practices related to golf course turf management
- Become active and involved with local industry associations
- Have excellent communication skills, with the ability to make cold calls and deepen existing business relationships
- Work with local manager and fellow reps to develop market strategies
- Forecast seasonal product needs by working with purchasing and operations managers
- Conduct occasional product demos/trials

Physical Demands:

- Able to occasionally lift 50 pounds

Benefits:

- 401k with Company match
- Medical, Dental, Vision Insurance
- Company Vehicle, laptop, cell phone
- Paid Vacation
- Life Insurance

Salary DOE

Interested parties please send resumes to Breanna.lee@cpsagu.com or Tim.Isle@cpsagu.com